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## Small Business Development Center of New York Launches Capital Access Program

By: [York Small Business Development Center](#) via [GlobeNewswire News Releases](#)

Posted on September 10, 2012 at 21:54 PM EDT

NEW YORK, Sept. 10, 2012 (GLOBE NEWSWIRE) -- The [York College small Business Development Center \(New York City\)](#) has launched the Capital Access Program to help business owners obtain financing and investment. [GPF Real Estate & Financing Corp \(GPF REFCo\)](#), a subsidiary of [Global Private Funding, Inc. \(Global\)](#), will provide financial packaging services to [SBDC](#) clients who normally wouldn't capture the attention of venture capital (VC), private investors, underwriters and revenue financiers.



[Harry Wells, Director of the Small Business Development Center of York College](#), said, "The program will provide creative financing to companies, which is essential to job creation and improving the socio-economic development of Queens and New York City. The Capital Access Program is timely as Queens will complete the construction of several large-scale commercial and infrastructure projects in the next twenty years for which the York SBDC will help MWBEs compete and win bids and contract opportunities. "

Through workshops on applied financial education, more direct access to financing and support services, we plan to grow [minority and women owned business enterprises \(MWBE\)](#) and specifically develop nominees for the Global Center for Excellence Award for Innovation & Creation of Disruptive Technologies.

[Andis Woodlief, MWBE Manager of Skanska USA Building Inc.](#), states, "Funding is a real challenge in the construction industry, but the program created by York SBDC and Global Private Funding will give real dollars to awarded contractors facing funding obstacles."

[Joe Corchado](#) is a long-term client of the York College SBDC. Today, his commercial design company, JFD Sales, has gross annual revenues of ten million; he contributes much of his growth to his relationship with the SBDC. "Over the years, the York SBDC opened doors to many opportunities in the commercial design space, vital to growing our business in different regions and industries," Said Mr. Corchado who hires many sub-contractors through the York College SBDC to give back to the community.

Mary Kananen, Program Director of the Community Outreach Group at Global REFCo, says that as [Ventura and Santa Barbara County SBDCs](#) (Greater Los Angeles) were the launching pad for the West-Coast, after planting seeds of success in Queens and New York City, Global will take the program to SBDC's throughout the East-Coast.

The York Small Business Development Center logo is available at <http://www.globenewswire.com/newsroom/prs/?pkgid=14605>

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